



Delta in Japan and the Asia-Pacific Region

2020 Overview

Delta's Asia-Pacific Network Evolution

Connecting more passengers directly

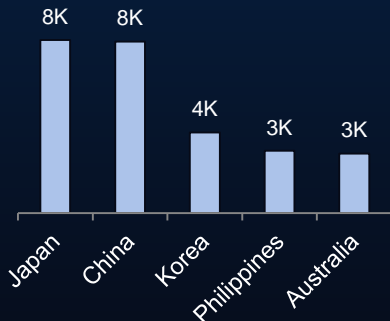
Focus on
Core Markets

Leverage
Partnerships

Offer Leading
Products

Daily Passenger Each Way

MIDT AUG18-JUL19



Delta serves the top 5
U.S. – Asia markets



Over 95% of US-Asia customers
can connect direct or one-stop



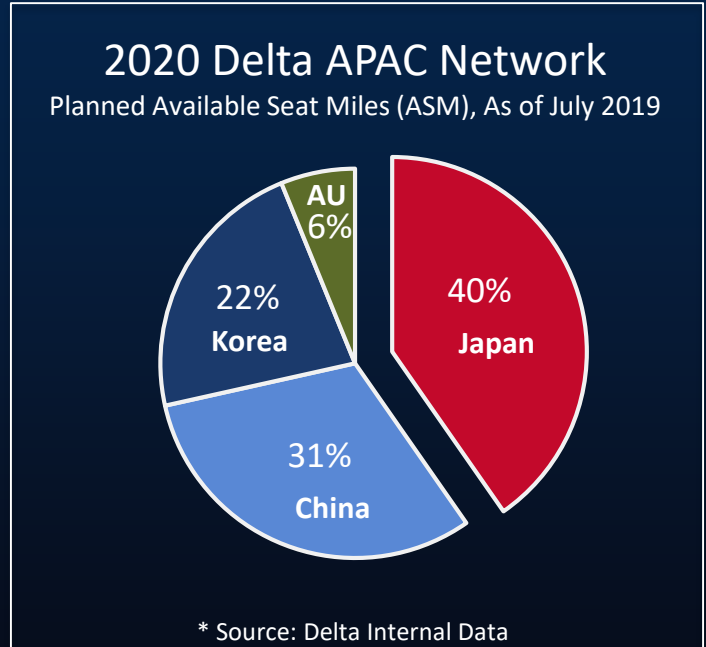
A330-900Neo on
Seattle – HND / ICN / PVG

All business markets on
A359 / 777 / 339 fleets

Increasing Tourism and Travel to Japan

*Achieving Japan's goal to increase tourism to
40 million people in 2020*

- Japan continues to be the largest portion of our Asia portfolio with a mix of leisure and business markets
- Delta's U.S. – Japan capacity is up 3% year over year on additional frequency investments in Osaka and Nagoya
- Delta is the only U.S. carrier to serve Nagoya to the U.S. Mainland, operating daily in peak summer
- New routes to Haneda Airport are key for both U.S. and Japanese consumers



New Haneda Markets A Win Win for U.S. and Japan

- Number of U.S. based passengers staying in Japan expected to increase with new Haneda Routes
- Average U.S. traveler spends 18 percent more and stays over 40 percent longer in Japan

Delta U.S.-Japan Flying in 2020



Haneda-U.S. Hub Flights Ensure Access to Interior U.S.

- Delta U.S. hubs ensure full coverage of Tokyo demand throughout the U.S. interior
- Geographically comprehensive coverage offers passengers multiple choices to/from Haneda

Top U.S. cities through Delta Haneda-U.S. Service

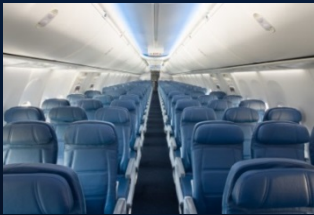


Delta's Industry Leading Products Start in Japan

Next generation seat and on-board experience improves U.S. and Japanese customer choice

- Deployed the first flagship Airbus 350-900 for the U.S. to Japan market in October 2017
- Introduction of the new Airbus 330-900 neo to Japan from Seattle in October 2019
- Elevated main cabin experience started on Portland to Tokyo Flight in 2019

Basic Economy*



Main Cabin service with fewer flexibility options

Main Cabin



Best-in-market core product; more flexibility and choice

Comfort+



Enhanced comfort, convenience and features

Premium Select



A new superior cabin providing an elevated experience

Delta One



Exceptional comfort and luxurious details

*Not sold in Japan at this time



Thank You