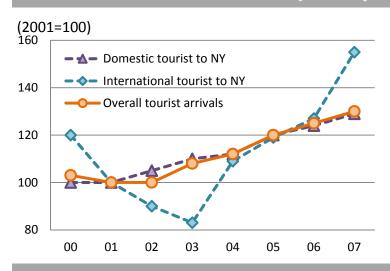
# Tourism crisis management under occurrence of natural disasters 自然災害時の観光危機管理に関する研究

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#### 1. Background 研究の背景と目的

- (1) Tourism crises 観光における危機の影響
- (2) Development of tourism crisis management in Japan 日本における観光危機管理の展開
- (3) Why is tourism crises management important? なぜ観光危機管理が重要なのか?
- (4) Research objective 本研究の目的
- 2. Concept and framework コンセプトとフレームワーク
- 3. Tourism crisis management of demand side 需要サイドにおける観光危機管理
- 4. Tourism crisis management of supply side 供給サイドにおける観光危機管理
- 5. Implication for crisis management in future 今後の観光危機管理のための提言

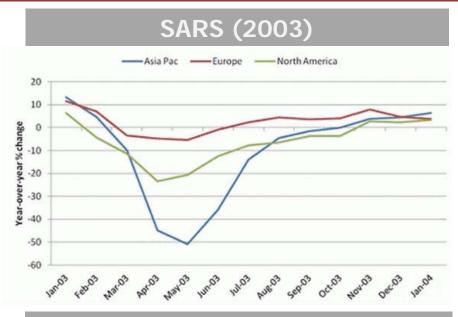
#### 911 terrorism attack (2001)



#### Indian Ocean tsunami (2004)

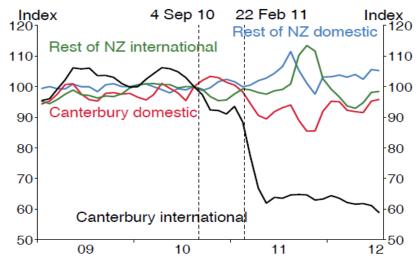
#### Maldives Sri Lanka Thailand Bali 10% 0% -10% -20% -30% -40% -50% -60% -70%

Tourist arrivals in Jan 2005, compared with Jan 2004



#### Christchurch earthquakes (2011)

Total guest nights (Index: 2010 Q2 = 100)



#### Category

#### **Natural**

Natural disasters, weather and climate conditions, environmental factors, etc

#### **Economic**

Financial crises, exchange rates, rising fuel prices, etc.

#### **Political**

**Tourism crises** 

Political instability, war, terrorism, etc.

#### Health and safety

Epidemic, hijacking, fraud, etc.

#### Impact level

#### Local level

Impact is limited within local area.

e.g., damage of an access road to a site.

#### Regional level

Regional crises have a localized impact, but have the potential to impact nationally.

#### National level

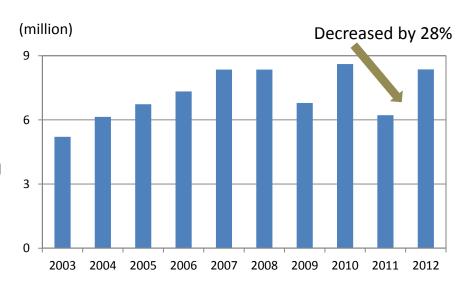
National level crises affect the tourism sector throughout a country



#### Background -- Tourism crisis 背景: 観光における危機

#### 東日本大震災の影響で、訪日外国人旅行者は減少した

On March 11<sup>th</sup> 2011, an earthquake happened in the Tohoku area of Japan. The disaster saw a sharp decrease in the number of international tourist arrivals in Japan.







Despite the great impact of crisis events on tourism industry, tourism crisis management is still in an initial stage in Japan.

災害によって、大きな影響を受けてきたにも関わらず、日本における観光危機管理ははじまったばかりである

#### Origin

The Great Hanshin Earthquake (1995)



The national government was criticized for not acting quickly



A wake-up call for crisis management in Japan



It led to a broad range of discussion concerning with crisis management in Japan

#### **Policy**

Crisis management was defined in national policy



「内閣法等の一部を改正する法 律」(1998)



「国民の生命、身体又は財産に 重大な被害が生じ、又は生じるお それがある緊急の事態への対処 及び当該事態の発生の防止」

#### Background -- Development of crisis management in Japan 背景 -- 日本における危機管理の展開

#### Disaster Countermeasures 災害対策

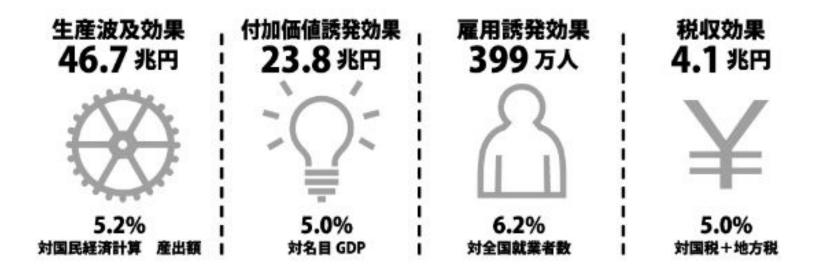
Typhoon Vera (伊勢湾台風) happened in 1959 caused unprecedented destruction in Japan. In order to response to future disasters more effectively, the Disaster Countermeasures Basic Act (災害対策基本法) was passed by Japanese parliament in 1961. The purpose of Basic Act is 「国民の生命、身体及び財産を災害から保護する」.

More recently, after the Great East Japan Earthquake, there are many discussion about disaster countermeasures in Japan, such as 「避難勧告」 「避難指示」「警戒区域の設定」.

However, the current legislation does not include countermeasures to protect tourist under occurrence of disasters. In addition, most of crisis management plan at regional level contain little reference to tourism. 現在の法律では、災害発生時に観光客を保護するための対策が含まれていない。地域レベルでの危機管理計画においても、観光は対象になっていない。

The importance of tourism industry 観光産業の重要性

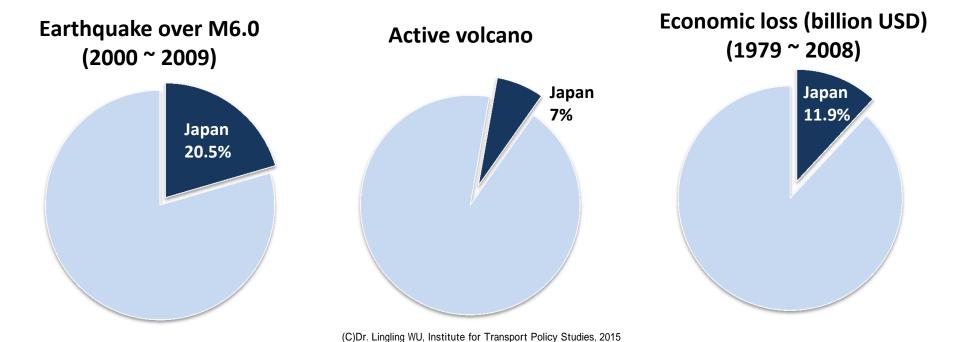
- Tourism has been recognized as one of sectors enhancing economic growth;
- Tourism can also contribute to regional revitalization, especially in the rural areas which have been suffering from depopulation these days.



High frequency of natural disasters 頻繁に発生する自然災害

By comparing with other countries, occurrence of natural disasters (e.g., tsunami, flood, typhoon, earthquake, volcano, etc) in Japan is more frequent.

日本は他国と比較して、頻繁に自然災害が発生している。 (例:津波、洪水、台風、地震、噴火など)



#### Difference between tourist and resident -- Vulnerability of tourist

Unfamiliar with their surroundings

地理的に不案内

Language barriers

Lack support systems

言葉の障壁



支援体制が不十分



- •Miscalculation in terms of risk perception リスクを適切に把握できない
- •Difficulty in understanding disaster warnings 災害警報を十分理解できない
- •Difficulty in making evacuation decisions 避難方法がきめられない



Different from crisis management for general residents 危機管理のあり方が、居住者とは異なってくる

Difference between tourist and resident -- Flexibility of tourist

Flexibility of tourist behavior 観光旅行者の行動の柔軟性



Cancel or postpone

キャンセル/延期

Shorten length of stay

滞在期間の短縮

Change to a safer destination

安全な観光地への変更



Difficulty in making recovery plan for tourism industry 観光産業の復興計画立案の難しさ

Importance of tourism industry



観光産業の重要性

High frequency of natural disasters



頻繁に発生する自然災害

Difference of tourists from residents



居住者と観光旅行者の違い

It is important to include tourists into crisis management 観光旅行者を危機管理の対象とすることの重要性



Tourism crisis management 観光危機管理

#### Research scope and objective

This research will focus on tourism crisis management under occurrence of natural disasters that have impact on regional and national level.

本研究は、地域・国レベルにおよぶ自然災害発生時における観光危機管理に焦点をあてる

- ☐ To review the current situation of tourism crisis management in Japan;
  - 日本における観光危機管理の現状を整理すること
- ☐ To get a better understanding of tourist behavior under occurrence of natural disasters;

自然災害発生時における観光旅行者の行動を理解すること

- ☐ To derive implication for future tourism crisis management.
  - 今後の観光危機管理への提言をおこなうこと

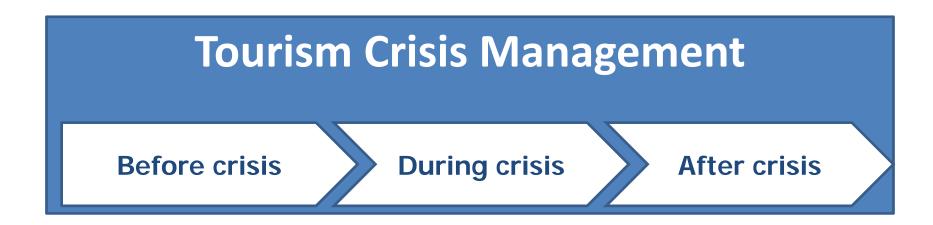
#### 1. Background

- 2. Concept and framework
- 3. Tourism crisis management of demand side
- 4. Tourism crisis management of supply side
- 5. Implication for crisis management in future

Crisis management has been defined as a process of planning for, responding to and recovering from a crisis.

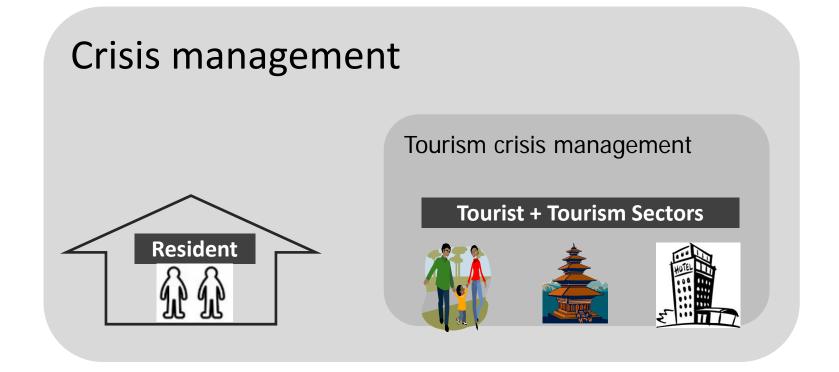
危機管理は、危機後の対応と復旧のための計画プロセスと定義されてきた

Being different from tourism risk management, tourism crisis management has as a core function the recovery and rebuilding of a destination following a crisis (Peters & Pikkemaat 2005).



The target of tourism crisis management is tourists and tourism sectors.

観光危機管理は、観光旅行者と観光部門を対象とする



## Concept and framework — Existing framework コンセプトとフレームワーク: 既存のフレームワーク

Framework of tourism crisis management (4R) has been proposed in the existing studies.

観光危機管理のフレームワーク(4R)が提案されている

Reduction	Readiness	Response	Recovery
Identify Identify risk and take step to eliminate risk or reduce the impact	Warning systems Communication of potential disaster	Rescue Ensure safety of tourists	Rebuild Restore infrastructure; Clean- up after the disaster
Consultation and education  Make all operators aware of steps to take	Planning Develop operational systems before disaster happen	Service Services offered to tourists after disasters	Communications Promotion; marketing of affected destination
		Communications Provide accurate information	Evaluation Feedback into future prevention and planning strategies

- 1. Background
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#### Tourist behavior under disasters 観光旅行者の災害下における行動

# Behavior

**Implication** 

#### Before crisis

#### **During crisis**

#### After crisis

- •Risk awareness;
- •Safety measures;
- Tourist's evacuation decision;
- Information search behavior;

- •Behavior response;
- •Recovery time;
- •Destination image;





Prevention measure



- Evacuation system for tourists
- Information provide



- Post-disaster marketing
- Promotion strategy

**Implementer** 

Institution for Transport Policy Studies

実施機関

Time period of the survey

May 2015

調查時期

Survey area 対象地域

China

US

Target respondent

調查対象者

Residents in the target areas

Survey method

調查方法

Web survey

Sample size サンプル数

China: 858 respondents

: 870 respondents US

Survey content

Individual characteristics;

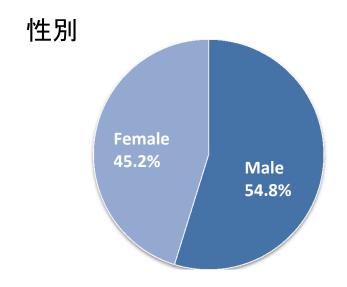
調查項目

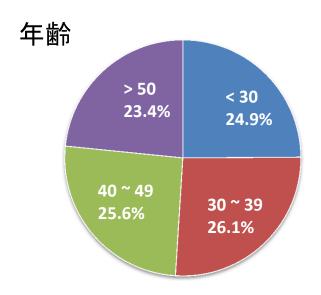
Attitude towards safety measures;

Destination image of Japan;

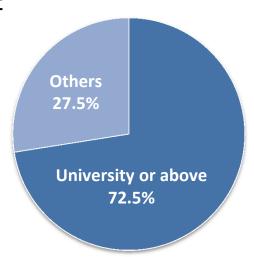
Intention to visit Japan

#### Data description(China) 回答者属性(中国)



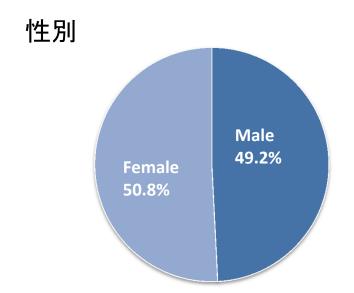


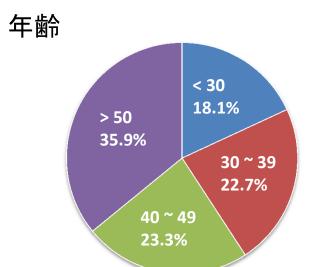




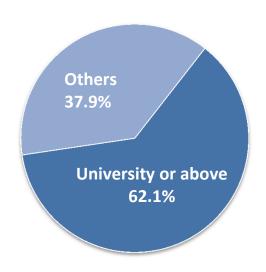


#### Data description(US) 回答者属性(米国)

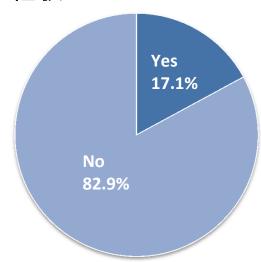




学歴



訪日経験



#### 観光旅行者の災害下における行動

#### Before crisis

#### During crisis

#### After crisis

# Behavior

Implication

- •Risk awareness;
- •Safety measures;
- Tourist's evacuation decision;
- Information search behavior;
- •Behavior response;
- •Recovery time;
- Destination image;



- Risk communication
- Prevention measure



- Evacuation system for tourists
- Information provide



- Post-disaster marketing
- Promotion strategy

分析結果 -- 安全対策に対する態度

Attitude towards safety measures

安全対策に対する態度

Safety measures adopted by tourism destination

観光地において 実施されている安全対策 Self-protecting activities before traveling

旅行前における 自主的な備え

#### Data analysis -- Attitude towards safety measures 分析結果 -- 安全対策に対する態度

Effectiveness of safety measures adopted by tourism destination on a scale of 1~7 (1: very ineffective; 7: very effective) 観光地において実施されている安全対策の有効性に対する評価(7段階)

-- Tourist from China 中国

	Mean	SD
Announcement of evacuation plan in major languages in case of disasters		1.30
Evacuation warning system at accommodations	5.35	1.26
A crisis management plan of service providers	5.31	1.23
Disaster warning system at tourism attractions	5.29	1.20
Rehearsal of evacuation plan in case of emergency	5.14	1.33
"How to survive a disaster" manual in guest room	5.01	1.28
Providing safety information in travel guides	4.98	1.29
Providing safety information on HP	4.82	1.28

#### Data analysis -- Attitude towards safety measures 分析結果 -- 安全対策に対する態度

Effectiveness of safety measures adopted by tourism destination on a scale of 1~7 (1: very ineffective; 7: very effective) 観光地において実施されている安全対策の有効性に対する評価(7段階)

-- Tourist from US 米国

	Mean	SD
Announcement of evacuation plan in major languages in case of disasters	5.51	1.08
Evacuation warning system at accommodations	5.50	1.16
Disaster warning system at tourism attractions	5.38	1.08
A crisis management plan of service providers	5.30	1.07
Rehearsal of evacuation plan in case of emergency	5.15	1.15
Providing safety information in travel guides	5.12	1.04
Providing safety information on HP	5.10	1.05
"How to survive a disaster" manual in guest room	5.03	0.98

## Some Implications 災害前における対策への示唆 for prevention measures before natural disasters

More efforts should be made to
□Promote multi-language for announcement of evacuation plan;
□Improve evacuation warning system at accommodations;
□Establish crisis management plan of tourism service providers;
□Build disaster warning system at tourism attractions

#### Data analysis -- Attitude towards safety measures 分析結果 -- 安全対策に対する態度

Effectiveness of self-protecting activities before traveling on a scale of 1~7 (1: very ineffective; 7: very effective) 旅行前における自らの備えの有効性に対する評価(7段階)

-- Tourist from China 中国

	Mean	SD
Register with your embassy at Japan in prior to travel		1.35
Making decisions in cooperation with relatives and friends	4.91	1.26
Searching for information from friends and relatives		1.30
Searching for information on the Internet		1.29
Gathering information from travel agents		1.33
Choosing a popular destination		1.39
Watching television programs about Japan	4.57	1.37
Planning a short trip	4.50	1.35
Planning an inexpensive trip	4.22	1.44

#### Data analysis -- Attitude towards safety measures 分析結果 -- 安全対策に対する態度

Effectiveness of self-protecting activities before traveling on a scale of 1~7 (1: very ineffective; 7: very effective) 旅行前における自らの備えの有効性に対する評価(7段階)

-- Tourist from US 米国

	Mean	SD
Searching for information on the Internet	5.31	1.09
Register with your embassy at Japan in prior to travel	5.20	1.15
Gathering information from travel agents	4.88	1.17
Choosing a popular destination	4.80	1.14
Watching television programs about Japan	4.62	1.12
Planning a short trip	4.59	1.14
Making decisions in cooperation with relatives and friends	4.51	1.31
Planning an inexpensive trip	4.36	1.17
Searching for information from friends and relatives	4.33	1.50

## Some Implications 災害前における対策への示唆 for prevention measures before natural disasters

The strategy to promote self-protecting measure should be different among different markets

For China	For US
□Collaborate with embassy in Japan; □Provide safety information on social media; □Provide safety information on website	<ul> <li>□ Provide safety information on website;</li> <li>□ Collaborate with embassy in Japan;</li> <li>□ Provide safety information through travel agent</li> </ul>

#### Tourist behavior under disasters 観光旅行者の災害下における行動

# Behavior

Implication

#### Before crisis

#### During crisis

#### After crisis

## • (

- Risk awareness;
- •Safety measures;
- Tourist's evacuation decision;
- Information search behavior;
- •Behavior response;
- Recovery time;
- •Destination image;



- Risk communication
- Prevention measure



- Evacuation system for tourists
- Information provide



- Post-disaster marketing
- Promotion strategy

#### Definition of destination image

Destination image is defined as an individual's mental representation of knowledge, feelings and overall perception of a particular destination (Crompton, 1979).

#### Components of destination image

#### Cognitive image

認知的イメージ

Individual's own knowledge and beliefs about the destination

**Affective image** 

感情的イメージ

Individual's emotional responses toward destination attributes

Travel intention

旅行の意向

#### Existing evidence 先行研究における知見

- ☐The literature has shown that external events may change the image of a country positively (e.g., Olympic Games) or negatively (political conflicts).
- □Affective image has been proved to have larger influence on travel intention in the existing studies.
- ☐ The change of destination image is different among different markets.

#### Research questions

- (1) What is the impact of natural disasters on the image of Japan as a tourism destination? How will the impact change over time? 自然災害の発生によって、観光地としての日本のイメージはどのような影響を受けるか? その影響はどのくらいの期間にわたって持続するか?
- (2) How will the image change influence tourist's travel intention? 自然災害の発生によるイメージの変化によって、観光旅行者の旅行意図はどのように変化するか?
- (3) Whether the image change is different for different segments (e.g., tourist from different countries) in tourism demand? イメージの変化の仕方は、セグメント(例:国籍など)によって異なるのか?

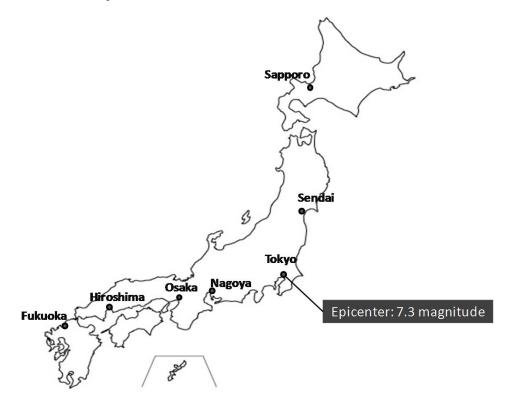
# Destination image

#### Questionnaire design -- Earthquake scenario 調査の設計 震災シナリオ

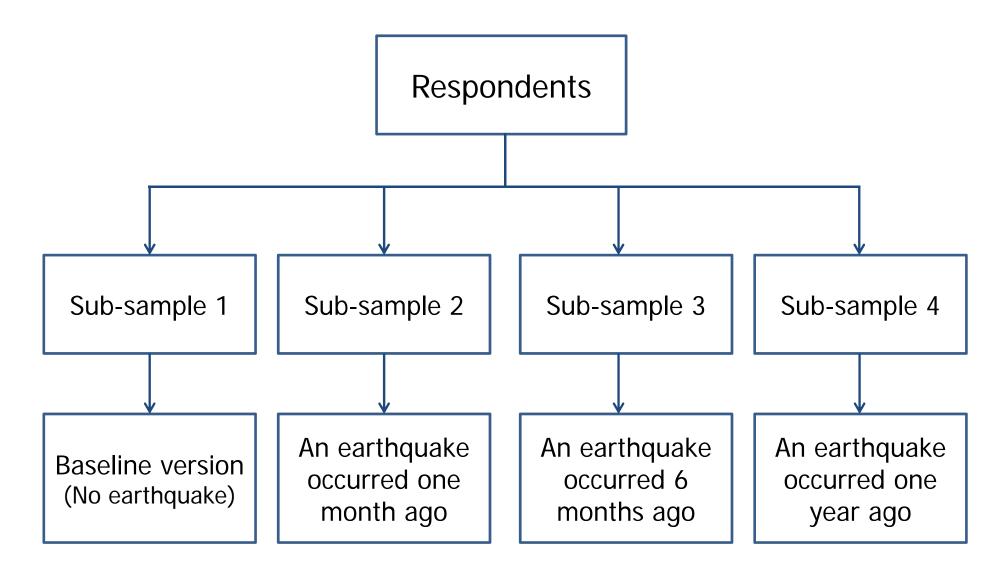
#### Please imagine an earthquake occurred in Japan.

日本において、地震が発生したと想像してください。

A magnitude 7.3 earthquake occurred in Tokyo Metropolitan area in Japan. The earthquake has caused extensive structural damage to about 850,000 buildings in Metropolitan area. A Japanese National Police Agency has confirmed 11,000 deaths and 210,000 injured as a result of the disaster.



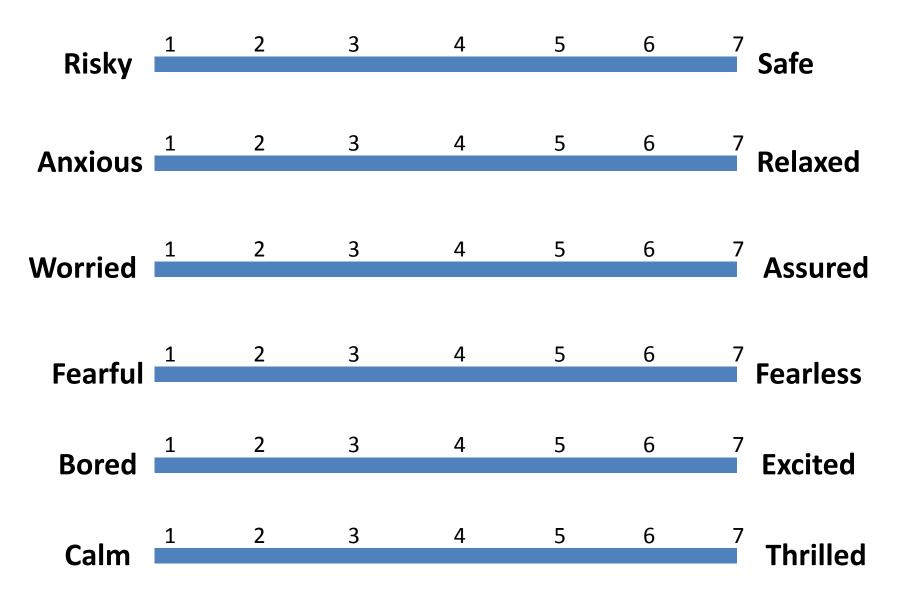
#### Survey design -- Between subject design



# Destination image -- Cognitive image 認知的イメージ

Infrastructure インフラストラクチャー	Price and value 価格と価値
Well-developed general infrastructures Good transport infrastructures	Reasonable price for food and accommodation Reasonable price for attractions and activities
Wide selection of restaurants/cuisine	Good value for money
Good shopping facilities	
Suitable accommodations	
Easy access to everywhere within the country	
Well communicated traffic information	
Natural resource 自然資源	Travel environment 旅行環境
Beautiful scenery and natural attractions	Safe and secure environment
Unpolluted/unspoiled environment	Socially and politically stable
Scenic mountain and valleys	Clean and tidy environment
Picturesque parks/lakes/rivers	Friendly and helpful local people
	Good climate
Cultural resource 文化資源	Outdoor activity アウトドア活動
Interesting cultural attractions	Enormous opportunities for outdoor recreation
Rich in historic and heritage tourism resources	A lot of sports activities  Good place for hiking/ picnicking/ camping/
Wide arrays of shows/exhibitions	hunting
Tempting cultural events and festivals	
Good nightlife	

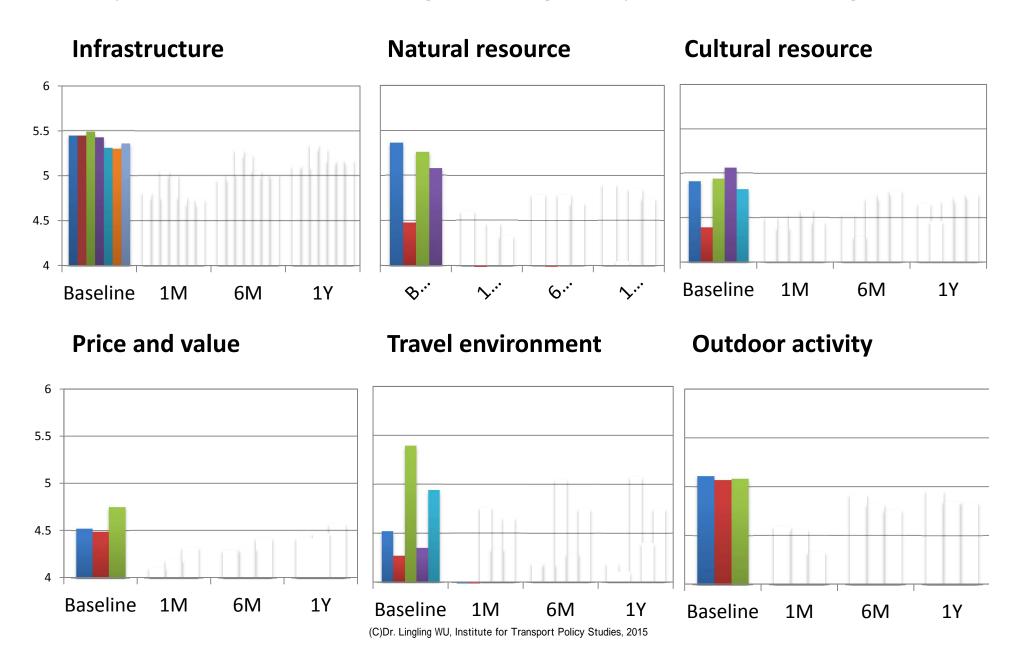
Thinking about traveling in Japan makes me feel:

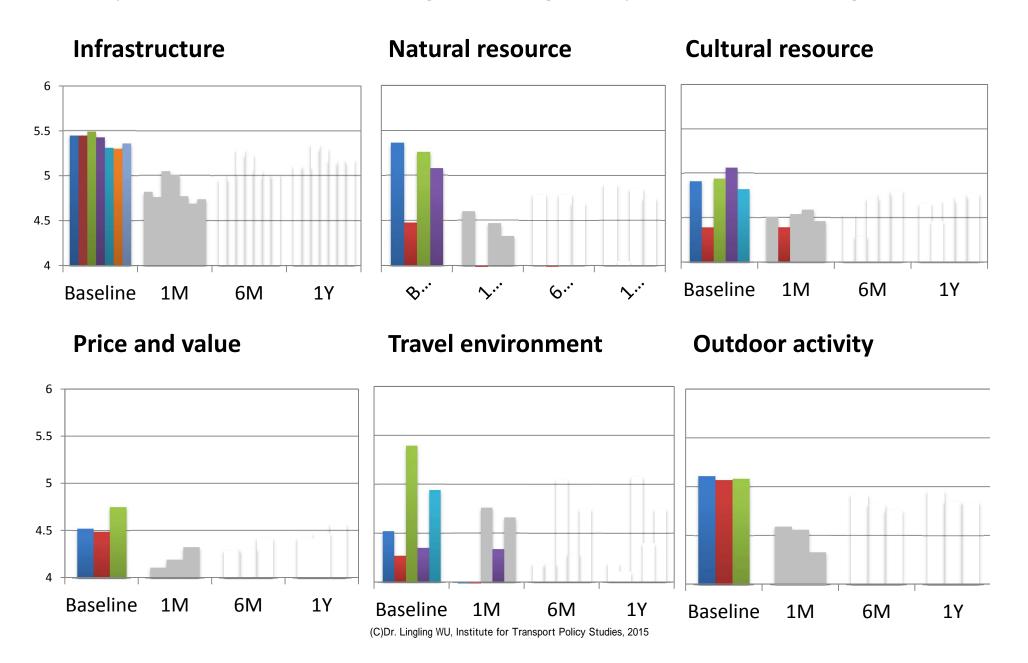


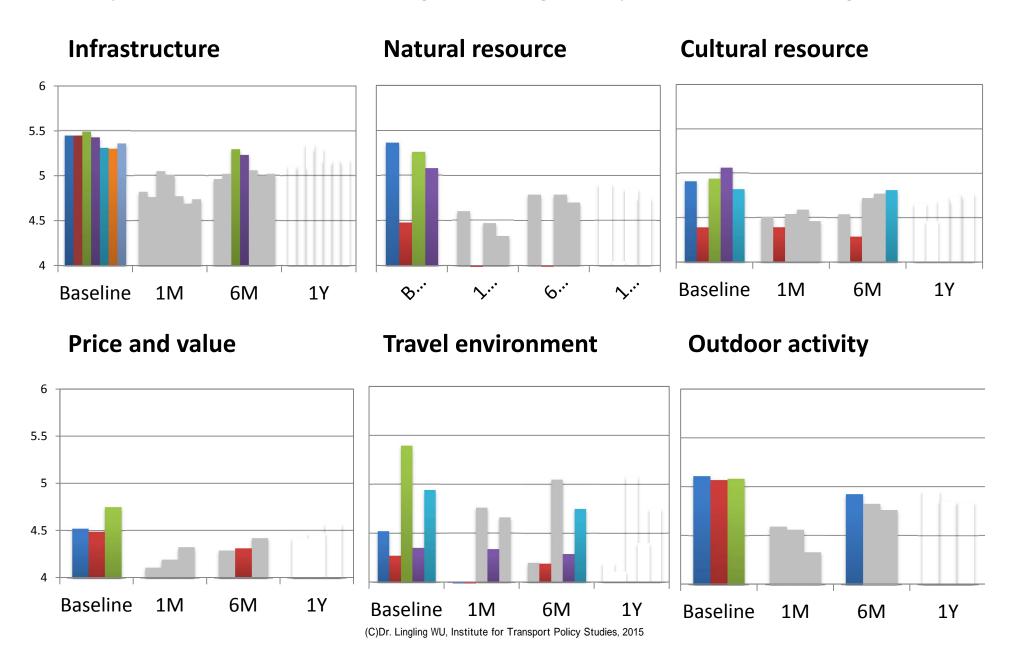
RQ: What is the impact of natural disasters on the image of Japan as a tourism destination? How will the impact change over time?

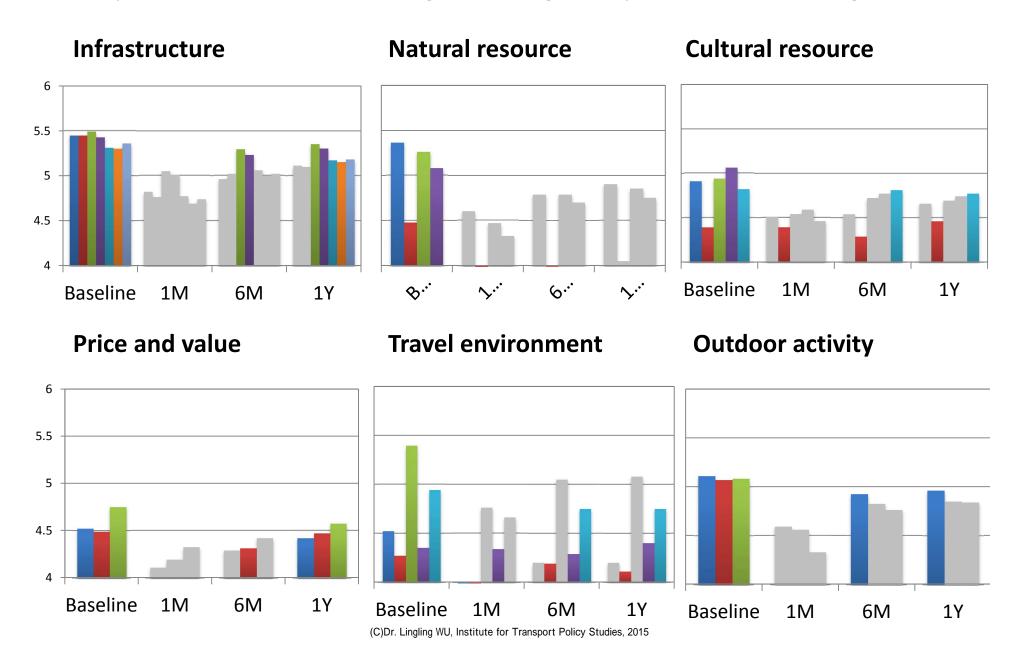
Method: t-test analysis is conducted to examine whether respondent's image of Japan would change when they are exposed to an earthquake scenario.

# Change of cognitive image -- result from China

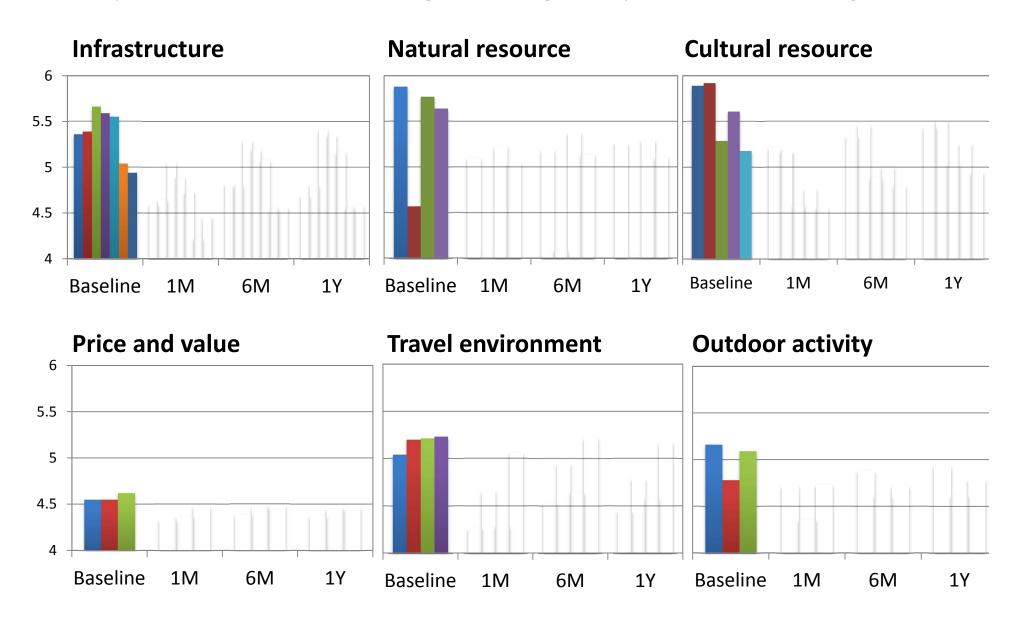




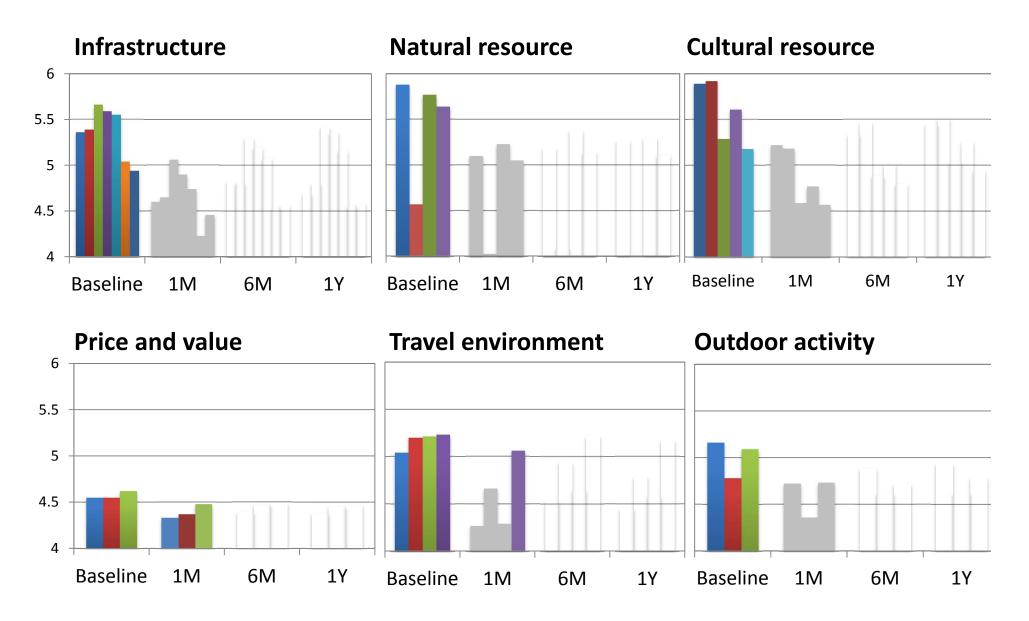




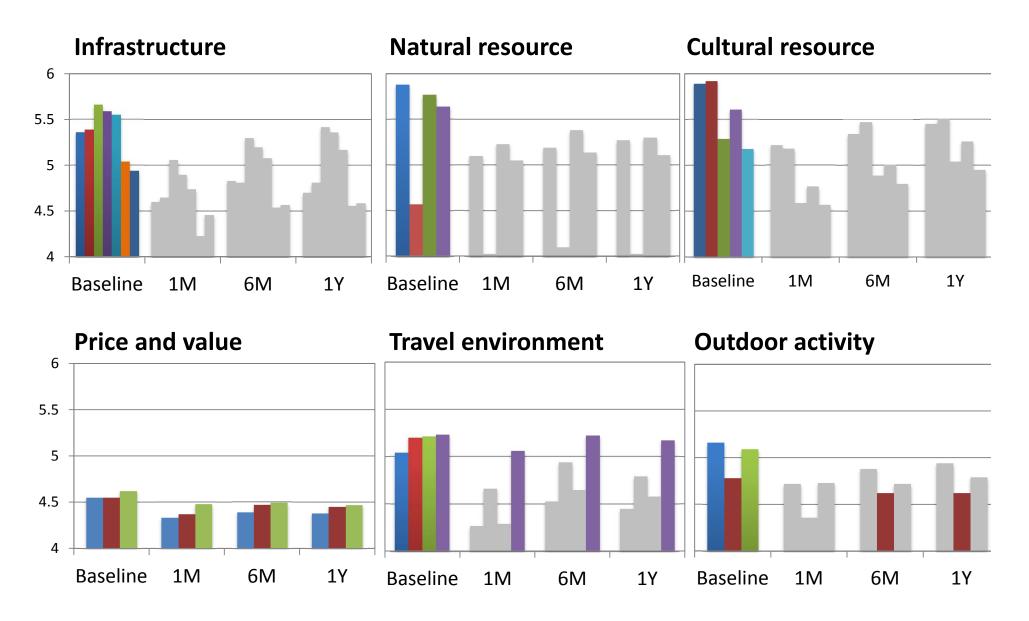
# Change of cognitive image -- result from US



# Change of cognitive image -- result from US



# Change of cognitive image -- result from US



# Change of affective image

The affective image will not recover within one year for tourist from China and US.

#### Tourist from China Tourist from US 5.5 5.5 Risky **Anxious** 5 Worried 4.5 4.5 Fearful 4 4 Bored Calm Baseline 1M 6M **1Y** Baseline 1M 6M 1Y

# Some Implications 災害後における観光客誘致の戦略への示唆 50 for promotion strategy after the disaster

#### For tourist from China:

More effort is necessary to improve some aspect of their cognitive image of "nature", "travel environment", and "outdoor activity".

#### For tourist from US:

Effort should be put on every aspect except "price". It is not necessary to reduce travel price to encourage tourist from US.

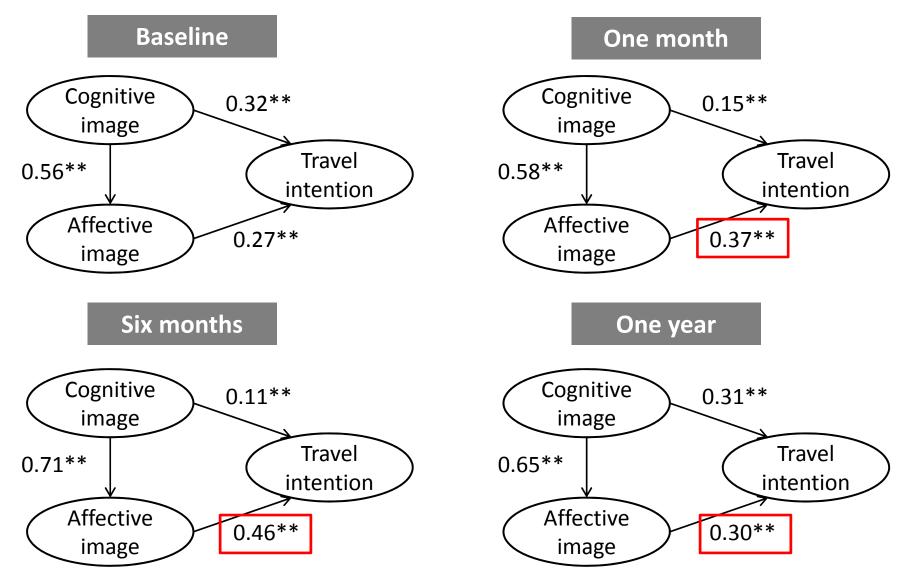
The impact on affective image is a more "severe" damage. More efforts of communication and marketing actions should be adopted to recover the affective image.

RQ: How will the image change influence tourist's travel intention?

Method: Structural equation modeling (SEM) is used to analyze the relationships between cognitive image, affective image, and travel intention.

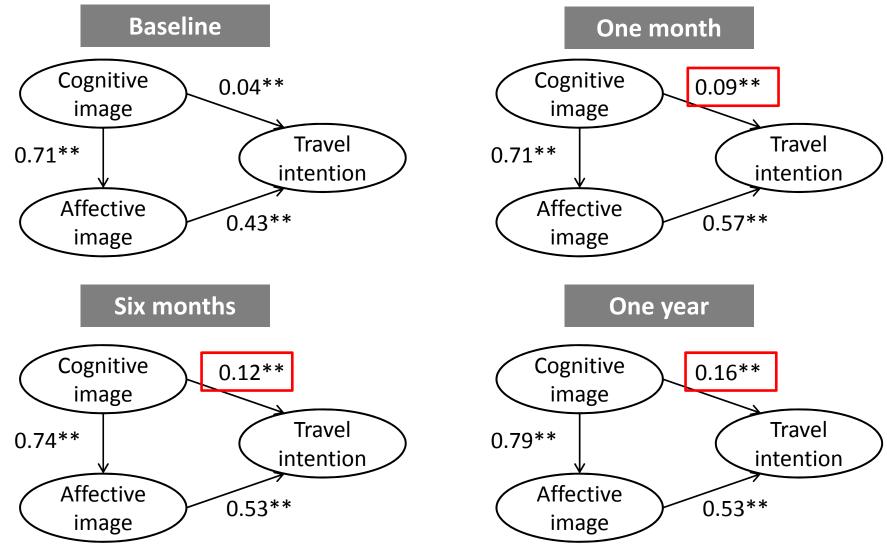
分析結果:旅行意向への影響 (中国)

For tourists from China, the influence of affective image on travel intention will become larger after occurrence of a natural disaster.



分析結果:旅行意向への影響 (米国)

For tourists from US, affective image has larger influence on travel intention. But the influence of cognitive image will increase after occurrence of a natural disaster.



# Some Implications 災害後における観光客誘致の戦略への示唆 for promotion strategy after the disaster

Different promotion strategy should be adopted in different market to encourage international tourists to visit Japan after a disaster: セグメントごとに誘致の戦略を変えていく必要がある

For Chinese market, it is more effective to improve their affective image.

中国人旅行者に対しては感情的イメージを改善することが有効-- Measures should be taken to relieve their fear to visit Japan (e.g., invite famous people to visit Japan, etc)

For US market, the improvement of their cognitive image will become more effective after a disaster.

米国人旅行者に対しては認知イメージを改善することが有効-- Measure should be taken to improve their understanding of situation in Japan (e.g., provide the accurate information about recovery after the disaster).

# Summary

This study analyzed two aspects of tourist behavior before and after occurrence of a natural disaster: attitude towards safety measures (before crisis), destination image (after crisis).

The analysis reveals the different attitude towards the effectiveness of self-protecting activities of tourists from China and US.

The result of destination image show the recovery time of cognitive image is different between tourists from China and US.

Based on analysis of tourist behavior, implication has been derived for prevention measures before natural disasters and promotion strategy after disasters.

# Demand

### Before crisis

## **During crisis**

### After crisis

- •Risk awareness;
- •Safety measures;
- Tourist's evacuation decision;
- Information search behavior;
- •Behavior response;
- •Recovery time;
- •Destination image;

# Supply

- •National level: Improvement of 4R system in Japan
- •Regional level:

Collaboration between tourism and disaster management agency; Difficulties in each stage;

Opportunity to integrate tourism into disaster management plan.



Implication for future tourism crisis management

# Thank you for your attention!