

Importance of Promoting Cold Chain Logistics Standards

NL Cold Chain Network Koichi Iwahara (Chief Executive Officer) February 7,2022

NL COLD CHAIN NETWORK (M) SDN BHD [Company No. 200201019069 (586732-P)] No. 3, Jalan Perindustrian Puchong, Bandar Metro Puchong, 47160 Puchong, Selangor, Malaysia





Outline of Today's Presentation

1. About Us

Nichirei Group/Nichirei Logistics Group / NL Cold Chain Network

2. Significance of Cold Chain

3. Problems in Cold Chain Logistics in Malaysia

Issue/Solution ①

- Quality of temperature control
- Positive pressure air conditioning system

Issue/Solution 2

- Inefficiency of delivery
- Improvement by "Console delivery "

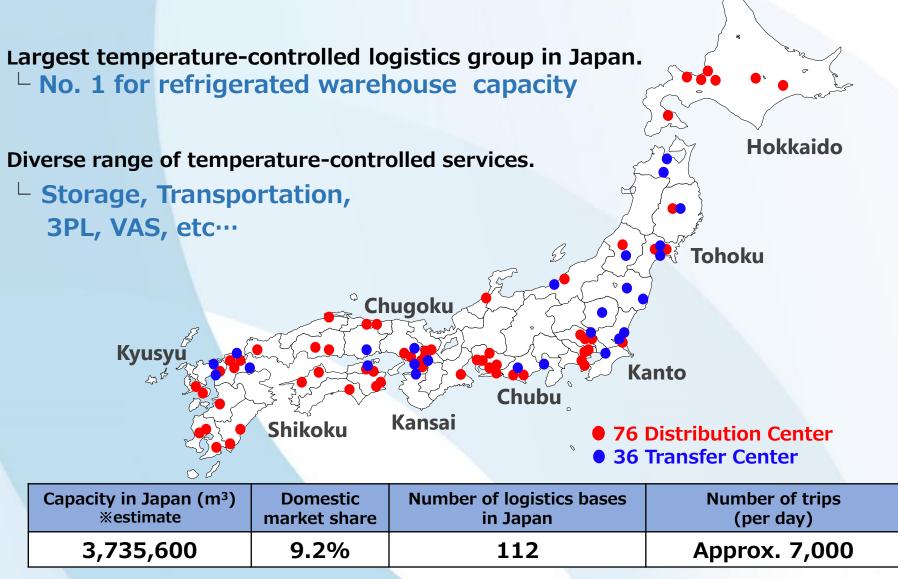
4. Conclusion and Future Prospects



1. About Us (Nichirei Group)

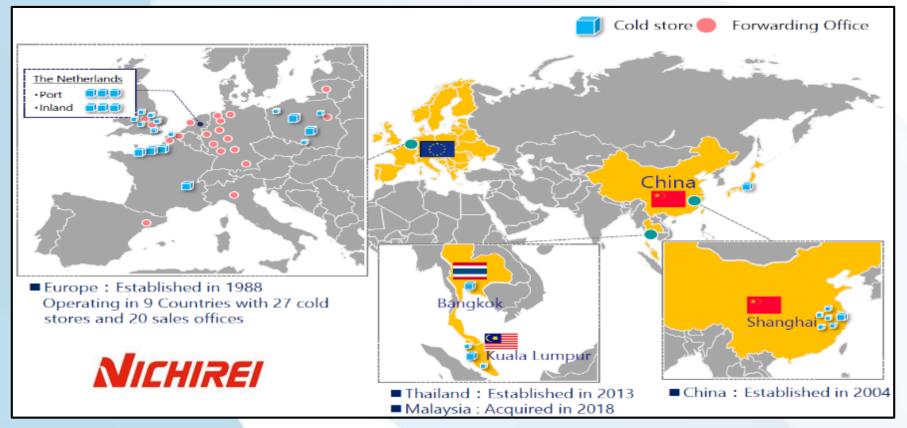


1. About Us (Nichirei Logistics Group Inc.[NLG])





1. About Us (Nichirei Logistics Group Inc.[NLG])



Overseas businesses in Europe, China and members of ASEAN

"Coldstore Capacity" (m³)

<u>5th</u> in the world (5,186,000 m³)

*Source: Report by GCCA(Global Cold Chain Alliance) March.2020



1. About Us (NL Cold Chain Network Inc.)

Company Overview

Established	2002
Businesses	Temperature-controlled Logistics (Specializing in halal foods)
Base Location	Central DC (Puchong) North DC (Penang) South DC (Johor)

	Capacity (m ³)	Pallet
Central DC	102,419	20,031
North DC	17,124	1,548
South DC	1,891	306

Business History in Malaysia

- 2002 Cold Chain Network (M) Sdn Bhd established.
- **2006** Acquired by Khazanah Nasional (100%)
- **2018** Nichirei Logistics acquired 40% of shares Puchong DC opened
- 2019 Johor South center opened
- 2020 Penang North center opened



1. About Us (NL Cold Chain Network Inc.)

Halal certified logistics company

1st in Malaysia to obtain **JAKIM** certified **HALALAN-TOYYIBAN** Warehousing and Transportation services.



Provide end to end Halal logistics services in Malaysia



2. Significance of Cold Chain

Why is the cold chain necessary?

1. Keeping Perishable Foods' Quality Safety = <u>Improve Quality</u> Food L

Food Loss Reduction

- 2. Filling between Production area and Consumption area = <u>Widening Market</u> Geographic Shift
- 3. Filling between Supply and Demand Season = <u>Price Stabilization</u> Time Shift

Living and economic activities Essential Function (Infrastructure)



2. Significance of Cold Chain Cold Chain Provides...

- Extended Shelf-Life Better Appearance
- Good Freshness / Flavor · Reduced Deterioration

Effect of Temperature on the Deterioration of a Non-Chilling Sensitive Commodity					
Temperature(℃)	Relative Velocity of Deterioration	Relative Postharvest-Life	Loss per Day(%)		
0	1	100	1		
+10	3	33	3		
+20	7.5	13	8		
+30	15	7	14		
+40	22.5	4	25		

By storing food at low temperatures, It becomes possible to...

Maintain high quality in Long-term storage



Issue 1 Quality of temperature control





Poorly Lit storage room ...

Slippery & Frosted floors ...



Damaged & Poorly Maintained equipment ...

High Energy Loss , Warm cargo handling area & Wet floors ...

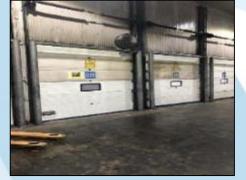
Inappropriate temperature control Low quality management

Solution 1 Quality of temperature control



Bright storage room by LED lights





Implementation of Regular Patrols

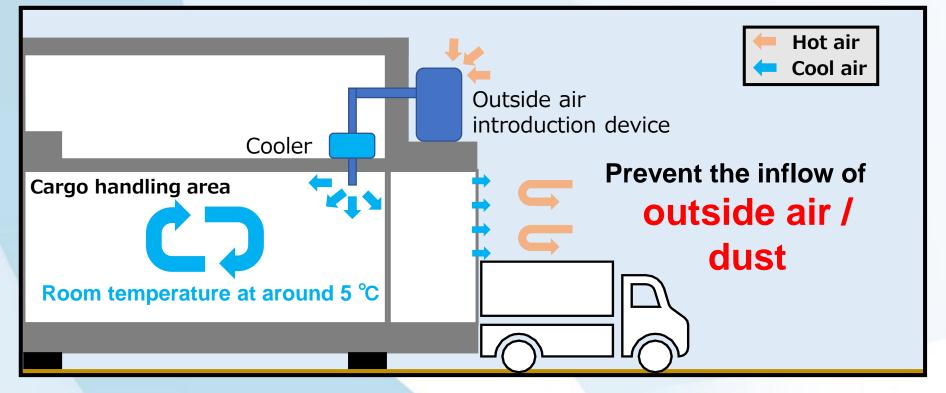


Appropriate temperature control Improving the quality of logistics management

Reference

Positive pressure refrigeration system

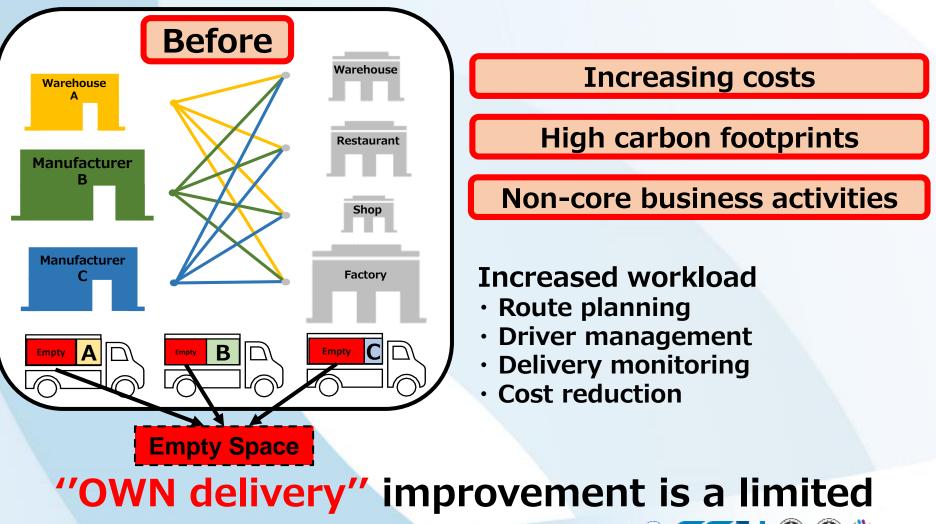
Countermeasures to prevent the inflow of hot outside air & dust into warehouse which causes condensation and energy loss





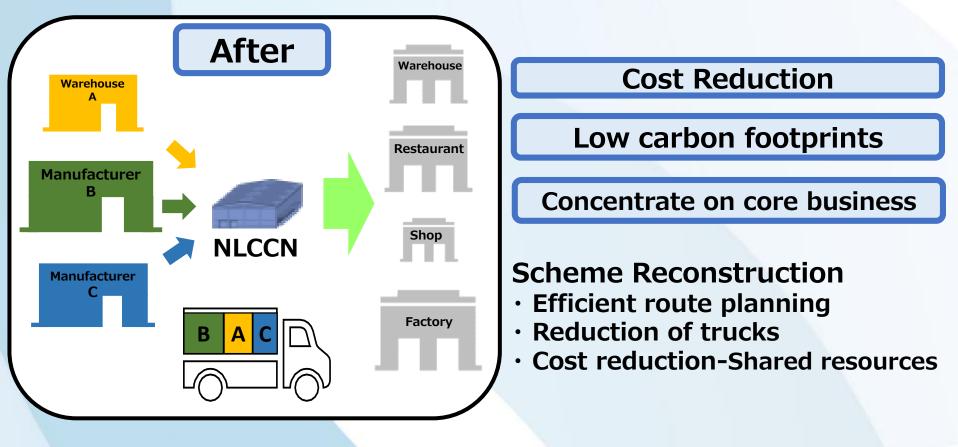
Issue ② Inefficiency of delivery

Delivery by many trucks but lower loading efficiency



Solution 2 Improvement by console delivery

Realize smooth cargo flow

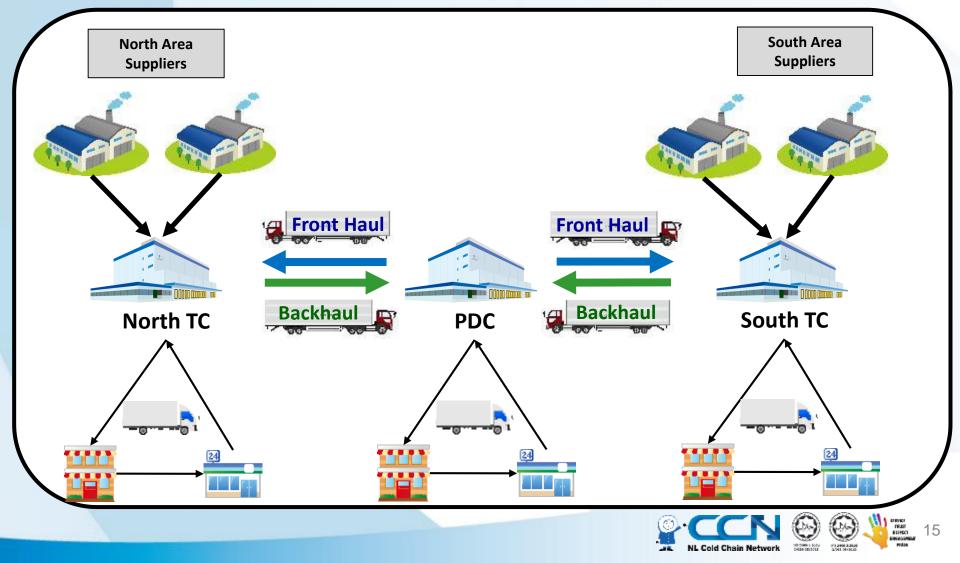


Optimizing "CONSOLE Delivery "



3. Problems in Cold Chain Logistics in Malaysia Building a more ADVANCED COLD CHAIN

Regional Hub and Spoke Delivery



4. Conclusion and Future Prospects

What is required ...

Construction of "Right" cold chain

Essential food safety compliance and reduction in food waste

More "Advanced" supply chain management

Versatile, cost-efficient capabilities with high-quality standards

Logistics outsourcing

^L Concentrate in core business activities, sustainable green logistics

Superior logistics company

Versatile capabilities in compliance with International standards and certifications (ISO, HALAL, HACCP, GWP, GDP ...etc)



4. Conclusion and Future Prospects

Selection of a "GOOD" logistics company

- Specialized technology
- ✓ Kaizen rooted mindset
- ✓ Globally linked network
- ✓ Lean management
- Long-term cold chain construction
 - ✓ Time proven partnership
 - Continual improvement for better & faster route-to-market
 - Lean & efficient operations costing
 - Not through cut-throat price wars

Competition \Rightarrow **THE SALES FLOOR**

Logistics

\Rightarrow **CONSOLIDATION**



THANK YOU

